



## CENTRE OF ISLAMIC BANKING AND ECONOMICS



Let us Explore **New Horizons** in  
**Housing Finance & Real Estate**



## Workshop on Islamic Housing, REITS & Construction Finance

**Dates:** Sep 12 & 13, 2011

**Venue:** PC Hotel, Lahore-Pakistan

**Timing:** (09:00am to 05:00pm)

**MEDIA** Partner

**TRUE**  
**BANKING**  
Bi-Monthly Magazine on Islamic Banking & Finance

**ADVICE**  
**ASSOCIATES**



## COURSE EXPERTS

### Mr. Imran Ahmed

Additional Director  
Housing Finance Department  
State Bank of Pakistan

### Mr. Imtiaz Haider

MD / CEO  
Islamabad Stock Exchange  
Ex. Group Head Corporate Finance Compliance  
& Business Development - AKD Group

### Mr. Tayyab Bilal

Chief Executive Officer  
Asian Housing Finance

### Justice Khalil ur Rehman

Shariah Advisor  
AlBaraka Bank Pakistan Ltd.  
Chairman  
Shariah Board Munich Re-Takaful, Malaysia

### Mr. Hamad Rasool Bhullar

Director Research, Trainings & Advisory  
AlHuda-Centre of Islamic Banking and Economics  
Founder & Ex-Director - Wapda First & Second  
Sukuk Companies

### Mujahid Rashid

AVP-I Hub Manager  
Easy Home | Consumer Banking Department  
Meezan Bank Limited

## ABOUT ALHUDA CIBE:

AlHuda-CIBE is an established name in Islamic financial industry, working for learning, Trainings, promotion, advisory and Awareness of Islamic Banking & Finance not only in Pakistan but abroad as well. It is an effort to promote Islamic Banking & Finance in Masses through Education, Training, Awareness and products development.

Since, no institution or organization was involved in providing training in the field of Islamic Banking & Finance, AlHuda-CIBE came forward to take up this noble task. We have so far organized over 250 Training Sessions/Workshops on Islamic Banking, Islamic Finance, Takaful and Sukuk all over Pakistan, mainly at Karachi, Lahore, Islamabad/Rawalpindi, Peshawar, Multan, Faisalabad, Hyderabad, Gujranwala, Mirpur (AJK), Quetta. AlHuda-CIBE seeks to create a new generation of Business Leaders, Managers, Academicians and Researches in Islamic Finance and the related disciplines.

AlHuda-CIBE is also working with 12 international Institutions as a partner for development of Islamic Banking worldwide. We publish bi-monthly online Magazine (**Islamic Banking and Finance News**) and also a bi-monthly Print Magazine (**True Banking**) for the better awareness in Islamic Banking and Finance.

## ABOUT THE WORKSHOP:

Construction Industry plays a key role in building strong foundations for an economy as it creates long term wealth spanning many years and even multiplication of the space through high-rise constructions. Nations are known for the quality stock of their buildings. It is also widely accepted that Islamic Finance is one of the fastest growing areas on global canvas of Finance. We are pleased to introduce a comprehensive Two (2) Days Workshop on Construction, REITs and Housing sector in Islamic way, bring you with simplified and clear understanding of the underlying characteristics and the parameters of "Islamic Housing Finance & REITs Mechanism" The Workshop is basically designed for learning in theoretical and empirical aspects of the important modes of Islamic Finance which are Ijarah, Diminishing Musharaka, Istisna and Sukuks and elaboration of REITs Mechanism and Housing Finance that are Shariah Compliant. Islam being a complete code of life has brought solutions for construction industry as well. At the end of this Workshop we hope that you will be able to equip yourself with a detailed understanding of the various aspects of Shariah Complaint Financial Products on Housing Finance & Real Estate Sector.





## PROGRAM AGENDA

### Diminshing Musharka & Istisna'a

- Understanding the key concepts of Islamic Housing Finance
- Ijarah and its role in Construction industry
- Diminishing Musharakah (DM) as ideal product for Housing Finance
- Shariah Compliant Islamic Housing Finance Products
- Legal Regularity framework of Ijarah, DM and Istisna'a Products
- Documentation in DM & Istisna'a modes
- Islamic Housing Finance Worldwide
- Potential Growth of Islamic Housing Finance Products
- Islamic Micro Housing Finance
- Case study

### Real Estate Investment Trust (REITs)

- Basic Features of REITs
- Structure, operations and performance of REITs
- Rule & Regulation of REITs in Pakistan
- Development REITs & Rental REITs
- Legal documentation
- Islamic REITs
- Growth opportunities in evolving the Islamic REITs market

### Sukuk for Housing & Construction Finance

- Sukuk - Concept and models
- Role of Sukuk in Real Estate Development
- Structuring of Real estate Sukuks
- Case Studies
- Zam Zam Tower Sukuk KSA
- Emaar & Aldar U.A.E

### Who Should Attend

- Bankers, Islamic Bankers and Financial Institutions
- Executives from Housing Finance Institutions
- Local Regional Bodies (CDGK, GDA, LDA, CDA, DHA etc)
- Local & Int'l Commercial/Residential Property Developers
- Real Estate Investments/Management Companies (REITs)
- Property Developers (Local & International)
- Advisors & Consultants
- Real Estate Portfolio & Solution Managers
- Municipal & Regional Govt. Authorities
- Construction Companies
- Property Financiers (Local & International)
- Local & International Project Management Companies
- NGOs and Microfinance Institutions



### FEE STRUCTURE

**Dates:** Sep 12 & 13, 2011

**Timing:** (09:00am to 05:00pm)

**Venue:** PC Hotel Lahore - Pakistan.

**Fee:** 28,000/- PKR

(Fee covers Lunch, Refreshments, Reading Materials & Certificate)



## CENTRE OF ISLAMIC BANKING AND ECONOMICS



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### SPONSORSHIP PACKAGES

# Workshop on Islamic Housing, REIT's & Construction Finance

12<sup>th</sup> & 13<sup>th</sup> September, 2011 at PC Hotel, Lahore - Pakistan



### LEAD SPONSOR

**PKR 500,000/-**

1. Allocation of Complimentary table for corporate display, which will be located in the premium position in the main Seminar area.
2. Logo of company/brand will be displayed as "Lead Sponsor" at
  - 1) Brochure & Advertisement
  - 2) Coverage in Event Report
  - 3) Website & All E-Communication
  - 4) Back Drop & Display stand at entrance
3. 06 VIP complimentary delegate passes for full access to conference and exhibition for the clients & Employees of the organization
4. Guest Speaker ( Presentation Participation within the main conference program )
5. Two (2) A4 color advertisements in Bi-Monthly Premier Islamic Banking Magazine ( True Banking )
6. Pre & Post event media coverage in newspapers & TV channel.
7. One page corporate profile in 'True Banking' Magazine.
8. One Year full banner advertisement (460 x 68 Pixel) in the online Magazine "Islamic Banking & Finance News"
9. 6 Advertisement Standees in conference hall. (3 inside, 3 outside)
10. Insertion of Sponsor's corporate brochure in the Conference folder.



### GOLD SPONSOR

**PKR 300,000/-**

1. Allocation of Complimentary table for corporate display, which will be located in the premium position in the main Seminar area.
2. Logo of company/brand will be displayed as "Lead Sponsor" at
  - 1) Brochure & Advertisement
  - 2) Coverage in Event Report
  - 3) Website & All E-Communication
  - 4) Back Drop & Display stand at entrance

# Islamic Housing REITS & Construction Finance



3. 4 VIP complimentary delegate passes for full access to conference and exhibition for the clients & Employees of the organization.
4. One A4 color advertisements in Bi-Monthly Islamic Banking Magazine (True Banking)
5. Special representation in Inaugural or Concluding Session.
6. 5 Advertisement Standees in conference hall (5 inside, 5 outside)
7. Insertion of Sponsor's corporate brochure in the Conference folder.

## EXHIBITION PACKAGE

PKR, 95,000/-



1. Complimentary Table at Prominent Position with Lights, Power, table and chairs.
2. 2 Complimentary delegate passes entitling to attend Seminar.
3. Your corporate brochure will be including, as a special insert in the delegate and speakers binder.
4. 2 Advertisement Standees in conference hall.  
(1 inside, 1 out side)
5. Participation Fee : 28,000/- PKR  
(Fee covers Lunch, Refreshments, Reading Materials & Certificate)

### \*[All Conditions Strictly Applied]

1. Artwork CD and all display material should be provided by client.
2. All offers are strictly valid only in case of 100 % advance payment in favor of 'AlHuda CIBE'
3. Quoted Rates are excluding Tax.

**MEDIA** Partner



Contact us

## CENTRE OF ISLAMIC BANKING AND ECONOMICS

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## CENTRE OF ISLAMIC BANKING & ECONOMICS

### OUR SERVICES

**AlHuda-CIBE offers a wide range of Trainings, Education and Professional Services to Islamic Banking & Finance sector**

#### **1- Advisory and Consultancy**

##### **i) At Corporate Level**

- Islamic Financial Modeling
- Feasibility Studies
- Strategic Planning
- Shariah Advisory
- Syndicated and Project Finance
- Sukuk Structuring and Advisory
- Islamic Microfinance Product Development

##### **ii) At Business Management level**

- Strategy and Business Planning
- Risk Management Advisory
- Identify Business Opportunities
- Representing a client in Major Negotiations

#### **2- Education and Training**

- Training & Capacity Building both in house specially designed and regular as per training calendar
- Post Graduate Diploma (PGD) in Islamic Banking & Finance
- Distance Learning Programs in Islamic Banking, Takaful, Sukuk & Islamic Funds
- Int'l Conferences & Workshops
- Seminars & Lectures
- Awareness Campaigns

#### **3- Research & Development**

- Market Studies
- Feasibility Evaluations
- Re-structuring of Conventional Products into Islamic Products
- Surveys etc.

### OUR PROMISE

#### **Q**UALITY PRODUCTS

All our services meet the required standards, and offer you competitive pricing with strict regulatory compliance.

#### **H**IGHLY SHARIAH COMPLIANCE

Our services are carefully designed for strict adherence of the principles of Shariah. Every product we offer is reviewed, approved, and overseen by highly respected and independent Shariah scholars.

#### **S**ERVICES EXCELLENCE

We are committed to the highest level of professionalism, and strive to be courteous, responsive and reliable.

Contact us

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